

# H1 2026 Results & 2026 outlook

**Pierre BOULUD**

CHIEF EXECUTIVE OFFICER

**Guillaume BOUHOURS**

CHIEF FINANCIAL OFFICER

*July 28<sup>th</sup> 2026*



PIONEERING DIAGNOSTICS

# Agenda

01

H1 2026 – Key Highlights

---

02

Q2 2026 – Business Highlights

---

03

H1 2026 - Financial Performance

---

04

2026 Outlook

---

04

2027 & 2028 Ambitions

---

# Disclaimers

This presentation contains information, assumptions and estimates that were used by the Company to determine its objectives on a reasonable basis. They are subject to change or modification due to economic, financial, medical and competitive uncertainties in markets addressed by bioMérieux. Further information regarding these assumptions, risks and estimates are described in the documents registered with the Autorité des Marchés Financiers.

The forward-looking statements contained in this presentation apply only up to the date of the presentation. Accordingly, the Company cannot give any assurance as to whether it will achieve the objectives described in this presentation, and makes no commitment or undertaking to update or otherwise revise such information.

This document does not constitute an offer to sell or an invitation or solicitation of an offer to subscribe for or purchase any securities, and this shall not form the basis for or be used for any such offer or invitation or other contract or engagement in any jurisdiction.



# H1 2026 KEY HIGHLIGHTS

PIONEERING DIAGNOSTICS

# H1 2026 – Key Highlights

**SALES**  
**€1,965m**  
**+0.2%<sup>1</sup>**

**CONTRIBUTIVE  
EBIT**  
**€313m**  
**15.9%**  
of sales

**FREE  
CASHFLOW**  
**€299m**  
**+76%** vs H1 2025  
Cash positive

- Sales growth accelerated in Q2 (+5%<sup>1</sup>, +7.3% excl. respiratory panel sales) from Q1 26 (-3.9%) which was impacted by low respiratory epidemiology
- CEBIT declined by 5% organically, reflecting modest organic sales growth in H1 26
- Sustained focus on innovation with multiple products' launches and Accellix acquisition
- Strong cash flow generation: +76% vs H1 2025 at €299m

<sup>1</sup> At constant exchange rates and scope vs H1 2025

# H1 2026 – On-going implementation of the GO.28 initiatives



## REINFORCING OUR LEADERSHIP IN HIGHPLEX MOLECULAR

**BIOFIRE®** : GI.1.1 panels FDA submission

## ACCELERATION IN POINT OF CARE

**SPOTFIRE®** : Vaginitis panel FDA submission & mini respi panel CE marking

**SPINCHIP®**: Hs- Troponin CE Marking

## CONTINUOUS INNOVATION IN INDUSTRIAL APP.

**GENE-UP® TYPER** salmonella launch  
**ACCELIX** acquisition  
**SMARTBIOME** launch



## HEADCOUNTS EVOLUTION CONTROL

### SG&A EFFICIENCY

**MARKETING, FINANCE & CUSTOMER SERVICE**: on-going implementation of new operating models

**AI DEPLOYMENT**: new chief data officer, bots for several departments

**SPAN & LAYERS**: on-going actions

### COGS IMPROVEMENTS

**AUTOMATION** : ~60% of BIOFIRE® pouches manufactured on fully automated lines

**PROCUREMENT SAVINGS** > €10m



## STRONG EMPLOYEES' ENGAGEMENT

### 3<sup>RD</sup> YEAR IN A ROW WITHIN TOP 25%

Engagement Survey Results

### PROTECT PROGRAM

Protect everyone, every day, everywhere



## ON TRACK TO REACH THE CSR AMBITION

**-31%**  
**IN GHG ABSOLUTE EMISSIONS**

vs. 2023 (scope 1&2)

**75.5%**  
**OF PROCUREMENT SPEND COVERED BY SUPPLIERS WITH A CSR ASSESSMENT**

**79/100**  
**ETHICS SCORE OF ECOVADIS**

\* MyShare: worldwide employee share ownership plan

\*\* Per € million of revenue



# Q2 2026 BUSINESS HIGHLIGHTS

PIONEERING DIAGNOSTICS

# Q2 26: solid +5%\* sales growth

**G28** Growth drivers: **+8.5%\***



## BIOFIRE® non-respiratory

**+7%\***

- Installed base expansion
- On-going cross selling strategy



## SPOTFIRE®

**+38%\***

- +40%\* in reagents' sales
- 7,200 instruments (June 26): +60% vs June 2025



## MICROBIOLOGY

**+6.5%\***

- Strong dynamic in Blood Culture
- Price increase



## INDUSTRIAL APPLICATIONS

**+9%\***

- Reagents sales up double digit
- Price increase



## BIOFIRE® Respiratory Panels

**-6%\***

- Lower respiratory epidemiology in Q2 26 vs Q1 25
- Price erosion < 3pp



## Immunoassays

**-1%\***

- Increase in sales excl. China & PCT\*\*
- VIDAS® KUBE instrument: dynamic sales

\* At constant Exchange Rates and Scope vs H1 2025

\*\* PCT sales = ~17% of H1 26 immunoassays' sales

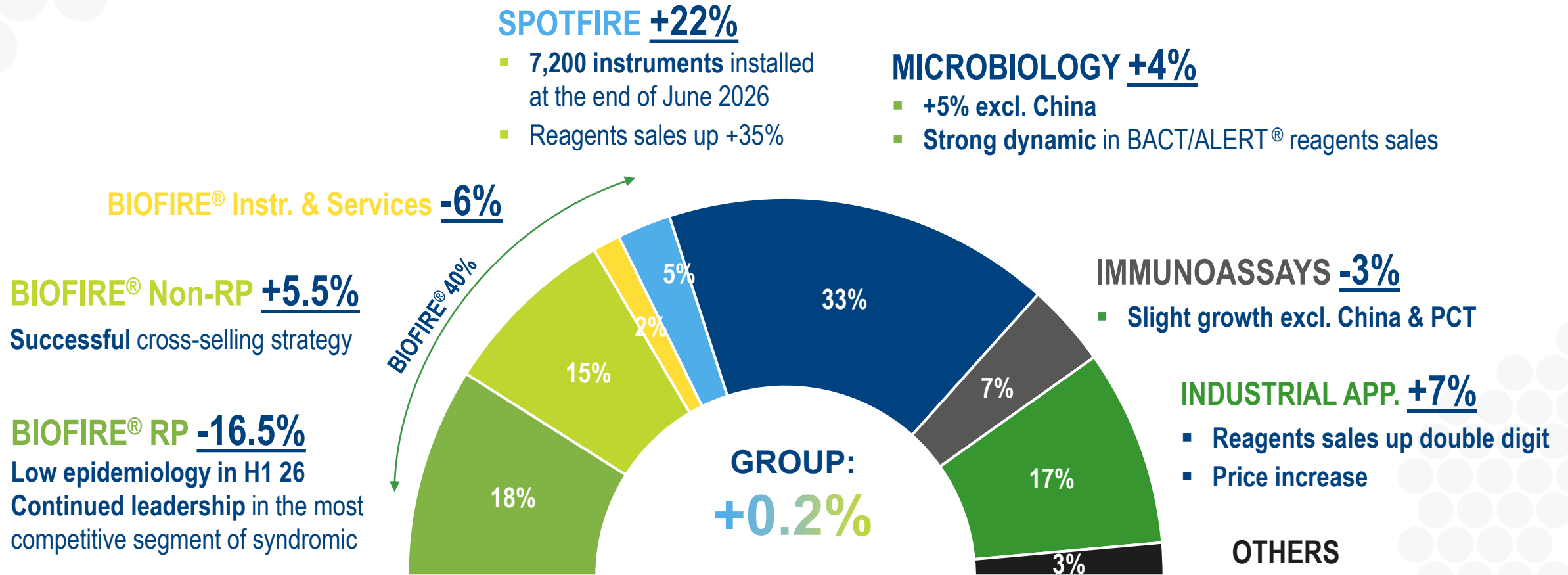
# H1 2026 Financial Performance



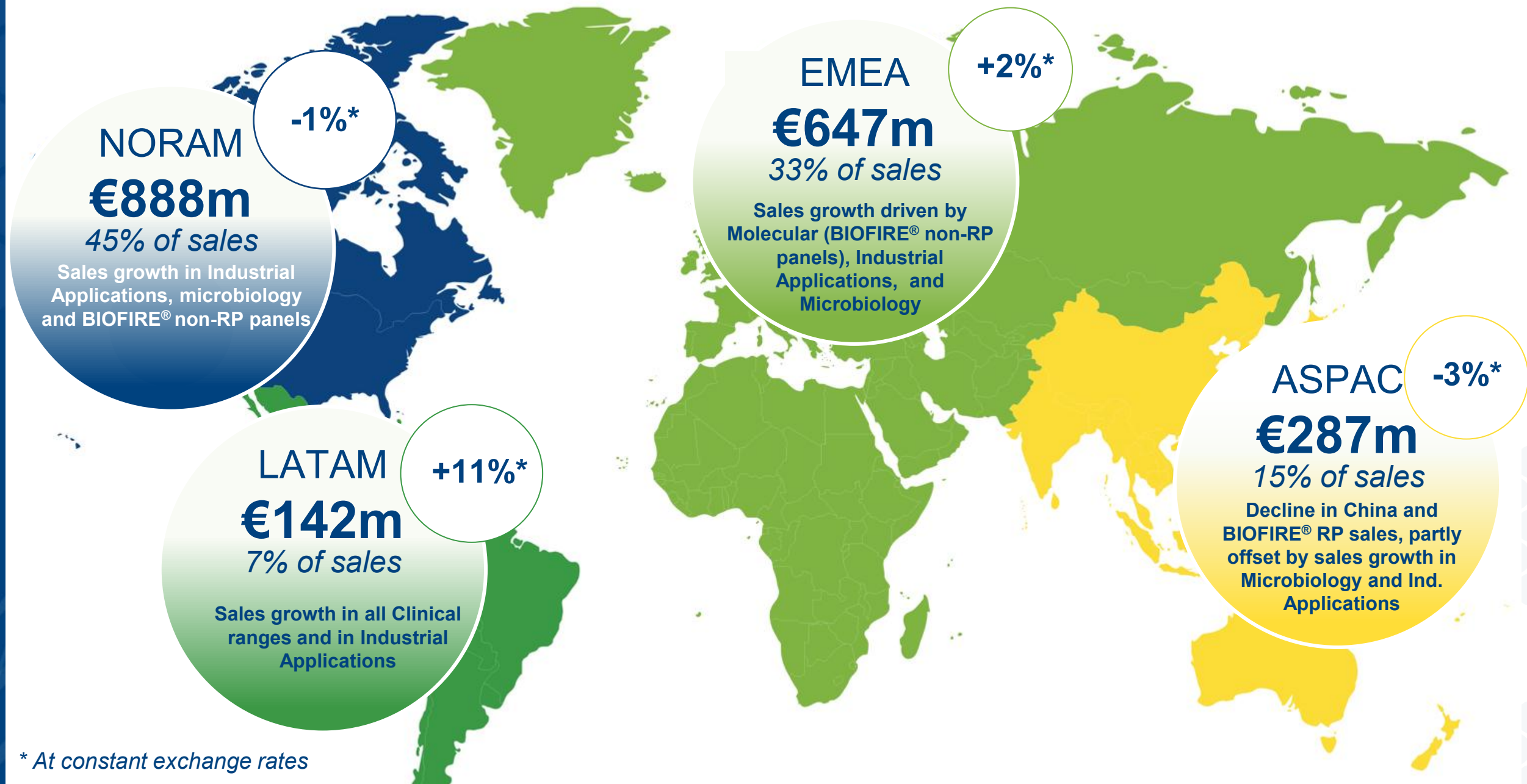
PIONEERING DIAGNOSTICS

# H1 2026 sales: stable evolution despite a challenging respiratory season

Sales growth % are expressed at constant exchange rates



# H1 2026 sales by geography



\* At constant exchange rates

# HY 2026 P&L: reported CEBIT<sup>2</sup> down -5% like-for-like<sup>1</sup>

| <i>In €m</i>               | H1<br>2026 | %<br>sales | H1<br>2025 | %<br>sales | %<br>Change   | %<br>Change LFL <sup>(1)</sup> |
|----------------------------|------------|------------|------------|------------|---------------|--------------------------------|
| Net sales                  | 1,965      |            | 2,044      |            | - 3.9%        | + 0.2%                         |
| Gross profit               | 1,098      | 55.9%      | 1,167      | 57.1%      | - 5.9%        | -1.1%                          |
| SG&A                       | -544       | 27.7%      | -569       | 27.8%      | - 4.3%        | - 2.1%                         |
| R&D                        | -257       | 13.1%      | -249       | 12.2%      | + 3.2%        | + 5.0%                         |
| <b>CEBIT<sup>(2)</sup></b> | <b>313</b> | 15.9%      | <b>372</b> | 18.2%      | <b>-15.7%</b> | <b>-4.9%</b>                   |

- **Gross Profit decreased by -1%** on a like-for-like basis (a -70bps margin evolution on a like-for-like basis) mainly driven by unfavorable product mix, investments in manufacturing projects and higher transport costs due to Middle East events.
- **SG&A decreased by 2%** on a like-for-like basis, reflecting lower variable compensation and positive impact of efficiency measures.
- **R&D increased by 5%** on a like-for-like basis reflecting the sustained investment in Molecular, SPINCHIP<sup>®</sup> technology and microbiology.
- **CEBIT was down -4.9%** on a like-for-like basis vs H1 2025. The reported amount includes a -€35 million negative currency effect in H1.

(1) Like-For-Like: at constant exchange rates and scope

(2) CEBIT: contributive operating income before non-recurring items, excluding items relating to the amortization and impairment of intangible assets related to acquisitions and acquisition-related costs

# H1 2026 P&L: CEBIT to EPS

| <i>In €m</i>                                                  | <b>H1<br/>2026</b> | <i>%<br/>sales</i> | <b>H1<br/>2025</b> | <i>%<br/>sales</i> | <i>% change<br/>as reported</i> | <i>%<br/>Change LFL<sup>(1)</sup></i> |
|---------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|---------------------------------|---------------------------------------|
| CEBIT                                                         | 313                | 15.9%              | 372                | 18.2%              | - 15.7 %                        | -4.9%                                 |
| Amortization of acquired intangible assets & related expenses | -14                |                    | -163               |                    |                                 |                                       |
| Operating income before non recurring items                   | 299                | 15.2%              | 209                | 10.2%              | + 43.3%                         |                                       |
| Net financial expense                                         | -5                 |                    | 4                  |                    |                                 |                                       |
| Income tax ( <i>effective tax rate</i> )                      | -69                | -23.4%             | -53                | -24.7%             |                                 |                                       |
| <b>Net income, group share <sup>(2)</sup></b>                 | <b>226</b>         | <b>11.5%</b>       | <b>161</b>         | <b>7.9%</b>        | <b>+ 40.5%</b>                  |                                       |
| EPS, diluted                                                  | € 1.91             |                    | € 1.35             |                    |                                 |                                       |
| <b>Adjusted EPS (diluted)<sup>3</sup></b>                     | <b>€1.99</b>       |                    | <b>€ 2.39</b>      |                    | <b>-16.7%</b>                   | <b>-4.0%</b>                          |

- **Amortization of acquired intangible assets** improved by €149m, as reported, vs H1 25 which was impacted by the partial impairment of the Specific Reveal technology
- **Net financial expense of €5m vs income of €4m in H1 2025**, reflecting the impact on cash positions of the stronger euro in H1 2026
- **Effective tax rate of 23.4%: -130bps vs H1 2025**
- **Adjusted EPS: -4% like-for-like**, in line with the CEBIT evolution

(1) Like-For-Like: at constant exchange rates and scope

(2) Excluding minority interest

(3) Adjusted Earnings Per Share: Adjusted Net Income divided by the weighted average number of shares outstanding over the period (after deducting shares to be granted to employees under free share plans and treasury shares held for market-stabilization purposes)

# STRONG FREE CASH FLOW: up +€130m vs H1 2025

| Millions €                             | June 2026    | June 2025    |
|----------------------------------------|--------------|--------------|
| <b>EBITDA <sup>(1)</sup></b>           | <b>440</b>   | <b>495</b>   |
| Working capital requirement            | 19           | - 75         |
| Tax payment                            | - 28         | - 123        |
| Investments                            | - 137        | - 150        |
| Other cashflows from operation         | 5            | 23           |
| <b>Free cash flow <sup>(2)</sup></b>   | <b>299</b>   | <b>170</b>   |
| Business Dev. & financing activities   | - 48         | - 118        |
| Dividends                              | - 115        | - 106        |
| Impact of currency changes on net debt | 10           | - 24         |
| Lease debt                             | - 18         | - 8          |
| <b>Cash flow net</b>                   | <b>+ 128</b> | <b>- 85</b>  |
| <b>Total net cash (debt)</b>           | <b>+236</b>  | <b>- 126</b> |

- **Receivables (+€63m):** efficient cash collection, especially in the US, combined with sales effect
- **Inventories (+€7m)** driven by raw material inventory optimization in the US
- **Fiscal & social debt (-€42m):** payment of 2025 variable compensations
- **Tax Payment (+96m):** favorable cash impact of the 2025 US Tax reform
- **Capex 7.1% of sales:** investments in Manufacturing to increase capacity and automation + placements of new instruments (mainly SPOTFIRE®)
- **Business Dev. (-€28m):** acquisition of Accellix in 2026
- **Financing activities (-€19m):** treasury shares buyback
- **Net Cash position: +€236m**

(1) Earnings before interest, taxes, depreciation and amortization

(2) Sum of cash flow from operating activities and net cash flow used in investing activities

# 2026 Outlook

PIONEERING DIAGNOSTICS

# 2026 FULL YEAR GUIDANCE

## GUIDANCE

### SALES

**+3% to +5%**

Organic evolution

Q1 26 Actual:-3.9%

Q2 26 Actual:+5.0%

### cEBIT<sup>1</sup>

**+0% to +10%**

Organic evolution

### CAPEX

**~8%**

of consolidated sales

## ASSUMPTIONS

- Microbiology +3%\* to +5%\*
- BIOFIRE® non RP ~+8%\*
- SPOTFIRE® ~+35%\* to +45%
- Industrial Applications ~+7%\* to +9%\*
- Immunoassays -5%\* to 0%\*
- BIOFIRE® respiratory panels ~ -8%\* to -3%\*

- FX impact: -€40 to €-50m on FY 26 CEBIT  
(previously -€50m / -€60m)
- Assuming no new oil price spike from Middle East events

<sup>1</sup>CEBIT: Contributive Operating Income before non-recurring items

\* At constant exchange rate



2027 & 2028 ambitions

PIONEERING DIAGNOSTICS

# Continue to execute on GO.28 pillars with adjusted financial targets reflecting the geopolitical and macroeconomic environment

 **for Growth**

- **Aiming at +3% to +6% annual sales growth** at constant exchange rates and scope in **2027** and **2028**
- Focus on **GO.28** growth drivers

 **Simple**

- Continue the implementation of the **50+initiatives** of the plan
- **Organic annual CEBIT growth higher than organic sales growth** in **2027** and in **2028**

 **Stronger**

- **On-going reinforcement of team members' engagement** through empowerment, delegation and simplification

 **Responsible**

BIOMÉRIEUX

- **CO<sup>2</sup> reduction: -35% by 2028 (Scopes 1 &2) vs 2019**
- **+60% Dx results in low & lower-middle income countries vs 2023**



2027 & 2028 ambitions

PIONEERING DIAGNOSTICS

# GO for GROWTH – 2027 & 2028 SALES GROWTH AMBITION



BIOFIRE®  
Non-RP

**+4%<sup>1</sup> to  
8%<sup>1</sup>**

BIOFIRE® RP

**~-5%<sup>1</sup>**  
*at stable  
respiratory  
season*



SPOTFIRE®

**~+25%<sup>1</sup>  
to  
+40%<sup>1</sup>**



Microbiology

**+3%<sup>1</sup> to  
+5%<sup>1</sup>**



Immunoassays

**~-5%<sup>1</sup>  
to 0%<sup>1</sup>**



Industrial  
Applications

**+7%<sup>1</sup> to  
+9%<sup>1</sup>**

**Aiming at +3% to +6%<sup>1</sup> annual organic sales growth in 2027 & 2028**

<sup>1</sup> At constant Exchange Rate

# BIOFIRE® non-respiratory panels: leveraging the superior solution to address untapped geographies and segments



bioMérieux ambition:  
**+4%\* to +8%\***  
*annual sales growth in 2027 & 2028*

\* At constant Exchange Rate

## Best in Class Solution

- **Fastest Time to Result:** ~1 hour (non-RP)
- **Largest** menu in the market
- **Fireworks** unique software allowing real-time epidemiology monitoring (cyclosporiasis, ...)
- **Leading** installed base: 28.5k units (Dec. 2025)  
*Over +3,000 in 2 years*
- **5-Star** customer service: regional repair centers

## Expand into new segments and geographies

- **Cross selling**
- Globalisation **OUS**
- **Market access** investments to further demonstrate the value of highplex

## Innovation

- **GI Mid** panel in 2025
- **GI 1.1** panel in 2026
- **ME 2** panel in 2027

# SPOTFIRE® sales growth: continue to gain market shares leveraging the unique features of the solution & the menu expansion



bioMérieux ambition:

**+25%\* to +40%\***

*annual sales growth in 2027 & 2028*

## BEST IN CLASS SOLUTION

- Uniquely positioned with **100% of assays CLIA Waived** to truly address the PoC market
- **Fastest Time To Result** : ~15mns
- **Most comprehensive** respiratory menu:
  - 5-plex / 15-plex
  - Strep A embedded

## INSTALLED BASE EXPANSION

- **7,200 instruments** as of June 2026
- **+60% increase** in 12 months

## INNOVATION

- **VAGINITIS panel**: FDA submission in Q2 26
- **STI (Sexually Transmitted Infection) panel** in 2028
- **MENINGITIS panel** in 2028

# MICROBIOLOGY sales: leveraging AMR market growth and innovation continued upgrades



bioMérieux ambition:  
**+3%\* to +5%\***  
*annual sales growth in 2027 & 2028*

\* At constant Exchange Rate

\*\* AMR: AntiMicrobial Resistance

\*\*\* AMS: AntiMicrobial Stewardship

## AMR\*\*/AMS\*\*\* trend

---

- > 1m deaths per year as a result of AMR
- Expected to reach ~10m by 2050
- Blood culture practice normalization post bottles supply challenges

## MARKET LEADER

---

- Fully integrated offer from ID to AST
- Fast ID with BIOFIRE® BCID and fast AST with VITEK® Reveal

## INNOVATION

---

- Leverage instruments' launches:
  - VITEK® COMPACT PRO
  - VITEK® REVEAL ramp up
  - VITEK® PRO in 2027
  - BACT/ALERT® 3D next generation in 2028

## CHINA (10% of microbiology sales)

---

- Manufacturing localisation:
  - BacT bottles & VIRTUO® instrument
  - VITEK COMPACT PRO® instrument

# Industrial applications to grow +7/9% annually<sup>1</sup> to 2028 by bringing innovation in dynamic segments



bioMérieux ambition:

**+7%\* to +9%\***

*annual sales growth in 2027 & 2028*

## Strong underlying macro trends

- **Growing and ageing** population
- Worldwide increase in **regulatory pressure**
- **Digitalization** and automation of testing methods

## Innovation

- **Molecular:** GENE-UP®, Mycoplasma
- Point of Need (**Accellix**)
- **Data & Genomics**

## Expansion in dynamic segments

- **Cell & Gene Therapies**
- **mRNA**
- Food molecular

<sup>\*</sup> At constant Exchange Rate

# BIOFIRE® RP & IMMUNOASSAYS: maximizing value from established franchises



~-5%\*

*annual sales evolution in 2027 & 2028  
at stable respiratory season*

## OPPORTUNITIES

---

- Growth potential from OUS expansion of the BIOFIRE® franchise
- Leverage High respiratory seasons

## HEADWINDS

---

- Price erosion
- Low respiratory seasons



~-5%\* to flat\*

*annual sales evolution in 2027 & 2028*

## CAPTURE GROWTH IN DYNAMIC MARKETS

---

- India, Africa & Latam

## INNOVATION

---

- **New VIDAS® assays** in 2027: Insulin, Folate, Galactomannan
- Leveraging **VIDAS® KUBE** ramp-up
- **SPINCHIP®**: entering the Cardiac PoC segment with the **hs-cTnl** assay in 2027

## PERSISTENT HEADWINDS

---

- PCT & China market

\* At constant Exchange Rate



2027 & 2028 ambitions

PIONEERING DIAGNOSTICS

# CEBIT to grow organically higher than organic sales growth



**50+ initiatives**  
**to strengthen the operating leverage**



## COGS

- Automation
- Internalization
- Procurement



## G&A / R&D

- Process automation
- New operating models
- Focused investments



## S&M

- Customer service efficiency
- Launch excellence program
- Digital Marketing



2027 & 2028 ambitions

PIONEERING DIAGNOSTICS

# CONTINUE TO STRENGTHEN TEAM MEMBERS' ENGAGEMENT

REINFORCED DELEGATIONS

CLEAR ASSIGNMENT OF  
DECISION-MAKING ROLES

DEPLOYMENT OF  
5 CORE BEHAVIORS

CORE PROCESSES SIMPLIFICATION

Be in the  
**1st quartile**  
for employees' engagement across healthcare industries



2027 & 2028 ambitions

PIONEERING DIAGNOSTICS

# 2028 CSR ROADMAP



HEALTH

## ACCESSIBILITY

% of patient results supporting AMS in low & lower-middle income countries

*TARGETS vs. 2023*  
2028: **+60%**



PLANET

## NET ZERO CO<sub>2e</sub> BY 2050

Reduction in GHG emissions

*TARGETS vs. 2023*  
**SCOPES 1&2: -62% in 2034, -35% in 2028**  
**SCOPE 3: -35% in 2034**



TEAM MEMBERS

## SAFETY

Improve Total Recordable Incident & Occupational Illness Rate and Mental Health Index

*TARGET:*  
Improve year on year



BUSINESS CONDUCT

## ETHICS

Ethics score of Ecovadis

*TARGET 2028*  
**≥75/100**



COMMUNITIES

## PHILANTHROPY

net income attributable to the parent company dedicated to philanthropy

*TARGET*  
**≥1.5%**

## ANTIMICROBIAL STEWARDSHIP - AMS

% of referenced antibiotics addressed by our AST solutions

*2028 TARGET*  
**≥90%**

## PRODUCT ENVIRONMENTAL PERFORMANCE

Reduction in Virgin plastic and Energy Consumption

*TARGETS 2034 vs. 2023*  
Virgin plastic: -25% (-5% in 2028)  
Energy consumption: -25% (-8% in 2028)

## DIVERSITY, EQUITY & INCLUSION

Living wage  
Gender wage gap

*TARGET:*  
Ensure living wage to all team members & reduce gender wage gap

## PROCUREMENT

% of procurement spend covered by suppliers with a CSR assessment

*TARGET 2028*  
**75% coverage**

## SHARING MEDICAL KNOWLEDGE

% in medical education activities & reach

*TARGET 2028*  
**+25% vs. 2023**

# Key Take Aways



PIONEERING DIAGNOSTICS

# Key Take Aways

- **Solid Q2 2026 performance:** +5% organic sales growth
- **Confirmation of the 2026 guidance:**
  - Sales expected to grow between +3% to +5% organic
  - CEBIT expected to grow between +0% and +10% organic
  - FX impact: ~-€40m to -€50m
- **Adjustement of 2027 and 2028 financial perspectives:**
  - Organic sales growth expected to be between +3% to +6%
  - Organic CEBIT growth expected to be higher than organic sales growth
- **Investing for the future:** SPOTFIRE® Vaginitis, BIOFIRE® GI1.1, SPINCHIP®, new instruments in microbiology, GENE-UP® TYPER...



PIONEERING DIAGNOSTICS

# MAIN CSR KPIS FOLLOW-UP

AS OF END OF JUNE 2026



HEALTH



PLANET



TEAM MEMBERS



BUSINESS  
CONDUCT



COMMUNITIES

## ACCESSIBILITY

**+45%** patient  
results

supporting AMS  
in low & lower-middle  
income countries vs Q1'23

*TARGETS* vs. 2023  
2028: **+60%**

## NET ZERO CO<sub>2e</sub> BY 2050

In absolute value vs. 2023:

**SCOPES 1&2: -31%**

SCOPE 3: **N/A**

*TARGETS* vs. 2023  
SCOPES 1&2: -62% in 2034,  
**-35% in 2028**  
SCOPE 3: -35% in 2034

## SAFETY

TR2IR: **0.52**

2025: 0.8

Mental Health Index: **N/A**

2025: 8.1

*TARGET:*  
Improve year on year

## ETHICS

**N/A**

2025: 79/100

*TARGET 2028*  
Ethics score of Ecovadis  
**≥75/100**

## PHILANTHROPY

**N/A**

2025: 1.34%

*TARGET*  
**≥1.5%** of net income  
attributable to the parent  
company dedicated to  
philanthropy

## ANTIMICROBIAL STEWARDSHIP - AMS

**N/A**

2025: EUCAST: **92.4%**  
CLSI: **96.3%**

*2028 TARGET*  
**≥90%** of referenced  
antibiotics addressed by  
our AST solutions

## PRODUCT ENVIRONMENTAL PERFORMANCE

**N/A**

*TARGETS 2034 vs. 2023*  
Virgin plastic: -25% (-5% in 2028)  
Energy consumption: -25% (-8% in  
2028)

## DIVERSITY, EQUITY & INCLUSION

No team member under  
**living wage**

**Gender wage gap**  
**N/A**

*TARGET:*  
Ensure living wage to all team  
members &  
reduce gender wage gap

## PROCUREMENT

**75.5%** of procurement  
spend covered by suppliers  
with a CSR assessment

**68.3** weighted average score

*TARGET 2028*  
**75%** coverage  
**69** score

## SHARING MEDICAL KNOWLEDGE

**N/A**

*TARGET 2028*  
**+25%** in medical education  
activities & reach vs. 2023