

Full Year 2025 Financial Performance

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BIOMÉRIEUX

PIONEERING DIAGNOSTICS

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FY 2025 Business highlights

PIONEERING DIAGNOSTICS

FY 2025 Key highlights

SALES
€4,070m
+6.2%¹

**CONTRIBUTIVE
EBIT**
€728m
17.9%
of sales

**FREE
CASHFLOW**
€462m
+40% vs 2024
Cash positive

- **Solid sales dynamic significantly outpacing market growth** | +7.8% excluding China
- **+16% organic CEBIT growth¹** | Simplification initiatives on track and delivering results
- **Innovation driving future growth** | Multiple product launches and promising acquisitions
- **Strong cash flow generation** | **+40% vs 2024 at €462m**

¹ At constant exchange rates and scope vs 2024

2025 Sales: +6.2%¹ growth, driven by the four GO.28 growth drivers



BIOFIRE® Non-Respiratory

€598m | +10%¹

- +30% in net unit installations (+1,800) in 2025 vs 2024 | Total Installed Base of 28.5k units (+7% vs 2024)
- Pursued success of the cross selling strategy
- 2025 launches: GI MID PLEX| WATCHFIRE assay



SPOTFIRE®

€168m | +84%¹

- Volumes rose twofold | Indirect: 60% of US sales
- 6,400 instruments (Dec.25) | +110% vs 2024
- 2025 launches: NASAL SWAB FDA clearance | VETFIRE

GO.28

Growth drivers

+9.4%



MICROBIOLOGY

€1,339m | +4%¹

- +6.3%¹ excl. China | Instruments sales up mid-teens
- +2pp price increase
- 2025 launches: VITEK® COMPACT PRO FDA Clearance



INDUSTRIAL APPLICATIONS

€639m | +9%¹

- Pharma QC sales up mid-teens
- +2pp price increase
- 2025 launches: GENE-UP® TYPER & SCANRDI® CELL-BURST

¹ At constant Exchange Rates and Scope vs 2024

2025 Sales: Biofire® RP & Immunoassays



BIOFIRE® Respiratory Panels

€813m | +1%¹

- 2025 epidemiology broadly in line with 2024 strong level
- Limited price erosion (<2%)



Immunoassays

€308m | -6%¹

- Flat sales excl. China & PCT²
- Mid teens sales growth in instruments (VIDAS® KUBE)

¹ At constant Exchange Rates and Scope vs 2024

² PCT sales = ~17% of 2025 immunoassays' sales

2025 CEBIT: +16%¹ driven by the GO.Simple initiatives



50+ initiatives



Strengthened
operating leverage



COGS

- **Internalization**
Instruments & raw materials
- **Automation**
~40% of BIOFIRE® pouches manufactured on fully automated lines
- **Procurement savings**
Comprehensive and disciplined review



G&A / R&D

- **IT nearshoring**
- **Processes automation**
- **Lean R&D** organization with one unified team for Microbiology



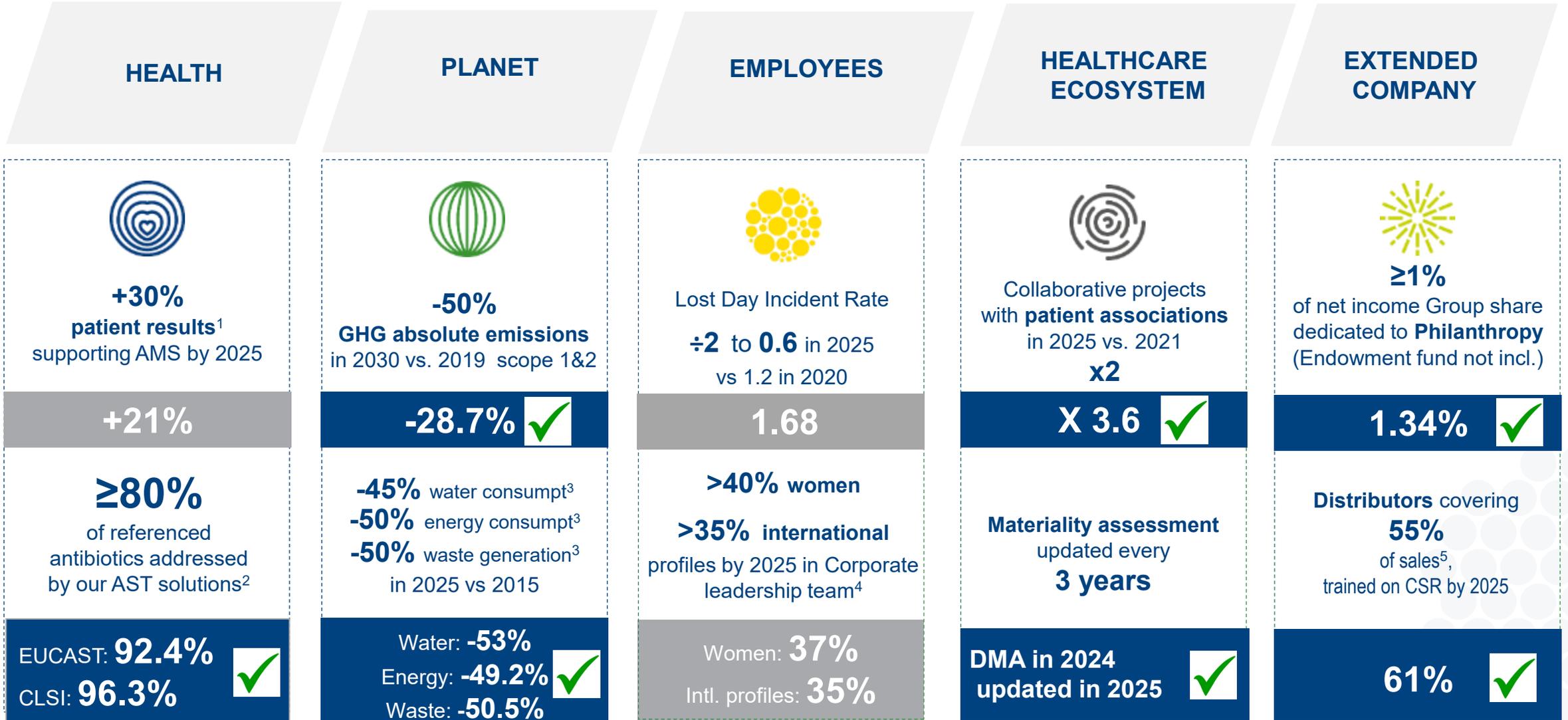
S&M

- On-going transformation of **Global Customer Service**
- **“Launch Excellence”** program for new products
- Design of the **new Marketing operating model**

¹ At constant Exchange Rates and Scope vs 2024

2025: Significant progresses across core pillars

All data as of December 2025



¹ vs. 2019 ² At least 80% based on EUCAST list and 90% based on CLSI Tier I to Tier IV list ³ Per € million of revenue.

⁴ Direct reports to the Executive Committee with a Global Corporate mission (international profiles are defined as non-French) ⁵ Sales realized through the distributors network.

On track to achieve the **GO·28** ambition

GO·28
ambition

— ACTUAL —

GO
for Growth

2024 / 2025 Sales Growth (CAGR)
+8%¹



+7%¹ CAGR

GO
Simple

CEBIT growth
2024 : **+20%¹** 2025: **+16%¹**



at least **10%¹**
every year

2025 CEBIT margin
+260bps² vs 2023



+340bps¹
by 2028

GO
Stronger

2025 engagement Survey
Top 5% in the industry



Strengthened
Teams' engagement

GO
Responsible

2025 GHG absolute emissions
-29% vs 2019



-50% GHG
absolute emissions
by 2030

¹ At constant Exchange Rates and Scope vs 2024

² At constant Exchange Rates and including the impact of the SpinChip acquisition. At constant exchange rates and scope, the CEBIT margin improved by +310bps vs 2023



FY 2025 Financial Performance

2025 Sales: +6.2%* significantly exceeding the market

SPOTFIRE €168m (+84%*)

- 6,400 instruments at the end of Dec. 2025
- +3,400 units installations in 2025

MICROBIOLOGY +4%*

- +6.3%* excl. China impacted by market softness
- +2pp price increase

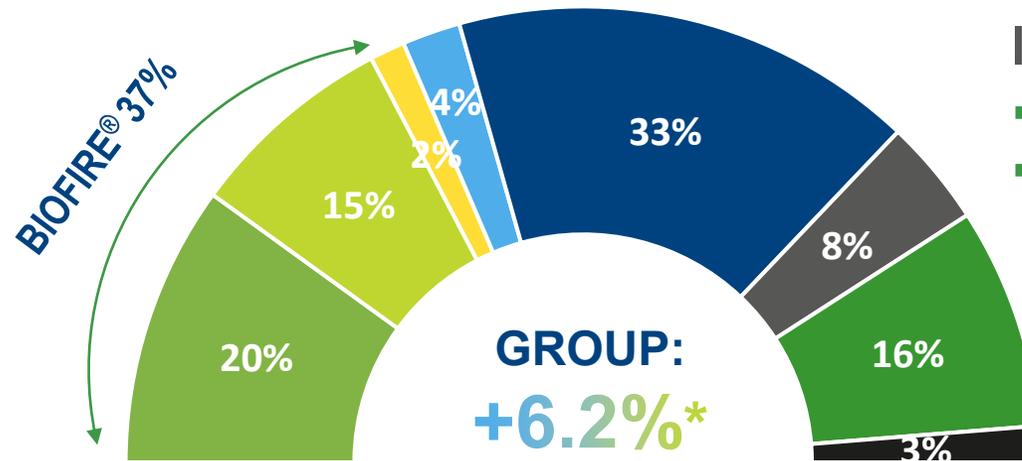
BIOFIRE® Instr. & Services +16%*

BIOFIRE® Non-RP +10%*

- Growth in all panels
- Successful cross-selling strategy

BIOFIRE® RP +1%*

2025 epidemiology trends broadly in line with 2024



IMMUNOASSAYS -6%*

- China & PCT sales decline
- Mid-teens growth in instruments' sales

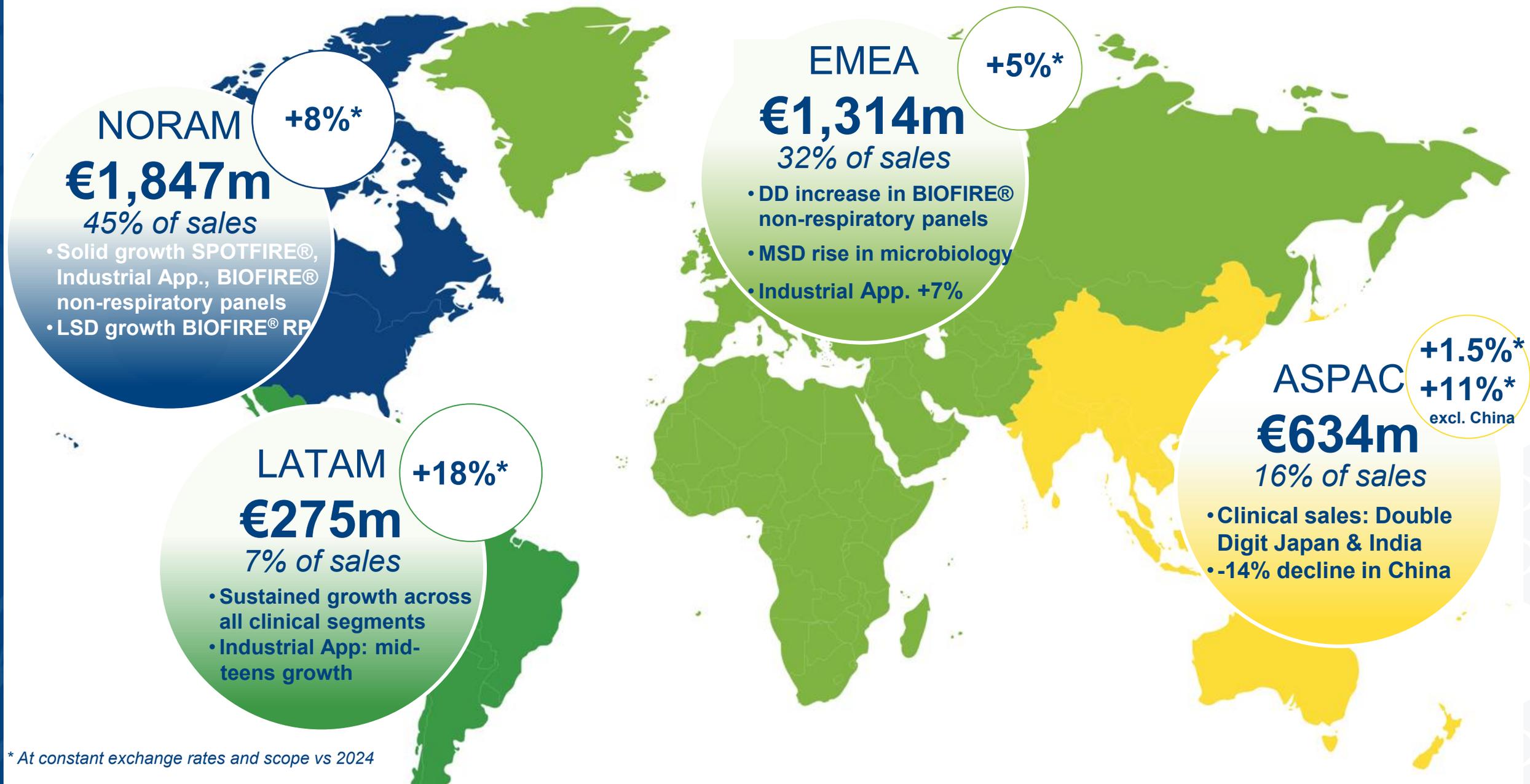
INDUSTRIAL APP. +9%*

- Pharma QC sales up +14%*
- +2pp price increase

OTHERS

* At constant exchange rates and Scope vs 2024

FY 2025 sales by geography



* At constant exchange rates and scope vs 2024

FY 2025 P&L: CEBIT up +16% like-for-like¹ reflecting good progresses of GO.28

<i>In €m</i>	FY 2025	% sales	FY 2024	% sales	% Change	% Change LFL ⁽¹⁾
Net sales	4,070		3,980		+ 2.3%	+ 6.2%
Gross profit	2,309	56.7%	2,215	55.7%	+ 4.2%	+ 7.9%
SG&A	-1,111	-27,3%	-1,099	-27,6%	+1.2%	+4.1%
R&D	-507	- 12.5%	-491	- 12.3%	+ 3.3%	+ 2.9%
CEBIT ⁽²⁾	728	17,9%	673	16,9%	+8.1%	+16.1%
EBITDA	960	23,6%	914	23.0%	+5.0%	+9.9%

- **Gross Profit margin** up +90 bps Lfl: limited evolution of the manufacturing costs and decrease in logistic costs
- **SG&A** up +4.0% LfL mainly driven by investment in sales forces and marketing capabilities
- **EBITDA increased by 10% Lfl**, reflecting the strengthened operating leverage
- **CEBIT up +16% LfL vs 2024, +100bps improvement in reported CEBIT margin at 17.9%.**

(1) Like For Like: at constant rates and perimeter of consolidation

(2) CEBIT: contributive operating income before non-recurring items, excluding items relating to the amortization and impairment of intangible assets related to acquisitions and acquisition-related costs.

FY 2025 P&L: +9% increase in adjusted EPS

<i>In €m</i>	FY 2025	% sales	FY 2024	% sales	% change as reported
CEBIT	728	17.9%	673	16.9%	+8.2%
Amortization of acquired intangible assets & related expenses	-167		-58		
Other non-recurring income (expenses)	-40		-26		
Operating income	521	12.8%	589	14.8%	-11.5%
Net financial result	4		-9		
Income tax (<i>effective tax rate</i>)	-129	-24.5%	-154	-26.6%	
Net income, group share¹	398	9.8%	432	10.9%	-8.0%
EPS, diluted	€ 3.34		€ 3.64		
Adjusted EPS (diluted)²	€4.64		€4.25		+9.4%

- **Amortization of acquired intangible assets and related expenses:** -€141m impairment of the VITEK® Reveal technology
- **Net financial result:** +€13m yoy improvement driven by FX gains on intercompany transactions while incomes from excess cash and interest expenses on loans where stable
- **Effective tax rate at 24.5%:** -200bps vs 2024
- **Adjusted EPS: +9% | Dividend proposal : €0.98 / share (+9%)**

(1) Excluding minority interest

(2) Adjusted Earnings Per Share: Adjusted Net Income divided by the weighted average number of shares outstanding over the period (after deducting shares to be granted to employees under free share plans and treasury shares held for market-stabilization purposes)

STRONG CASH FLOW GENERATION: +40% vs 2024

Millions €	December 2025	December 2024
EBITDA ⁽¹⁾	960	914
Working capital requirement	- 66	- 47
Tax payment & financial cost	- 138	- 210
Investments	- 326	- 338
Other cashflows from operation	33	11
Free cash flow ⁽²⁾	462	330
Business Dev. & financing activities	- 155	- 60
Dividends	- 106	- 100
Impact of currency changes on net debt	- 28	7
Lease debt	- 21	- 51
Cash flow net	149	126
Total net cash (debt)	108	- 41

- **Inventories (-€10m)**
- **Receivables (-29m):** activity increase & collection improvement
- **Other WCR items (-€30m) :** payment of some 2024 social debts

Tax payments: R&D expenses now fully tax deductible when incurred in the US

Capex 8.2% of sales: expansion and automation of the manufacturing capacities in the US and in France together with the placement of instruments, mainly SPOTFIRE®.

Business Dev. : Acquisitions of SpinChip, Neoprospecta and Day Zero Diagnostics assets and purchase of treasury shares

Cash positive

⁽¹⁾ Earnings before interest, taxes, depreciation and amortization

⁽²⁾ Sum of cash flow from operating activities and net cash flow used in investing activities

Starting FY24, French research tax credit is presented under other WCR. Previously it was presented as a tax payment for the portion that was used to pay the tax.

2025 Capex: ~€330m to nurture future growth



Manufacturing

~€220m

- Capacity increase
- Automation
- Internalization



**Spotfire® instruments
placed with US
customers**

BIOMÉRIEUX

Instrument's placements

~€110m

Mainly Spotfire &
BACT/Alert



**BACT/Alert® instruments
placed with microbiology
customers**

« Point of Need » automated flow cytometry solutions for cell and gene therapy quality control



- Strengthens bioMérieux Pharma QC offer in the fast-growing Cell and Gene Therapy segment
- Enterprise Value: ~€45m
- 2029: ~€20m targeted sales with breakeven

> Easy to use >

Available at the “Point of Need”
Automated sample preparation

> Fast >

Less than 30 minutes time-to-
result

> Reliable >

Lab-like performance



2026 Outlook

2026 Key Product Launches



Q1 26: CE Filing
Q4 26 / Q1 27: Commercial Launch



Clinical study in progress
2028: Commercial Launch



SPOTFIRE[®]
VAGINITIS



Q3 26: FDA filing
Q4 26 / Q1 27: Commercial Launch



SPOTFIRE[®]
Mini Panels



H1 26: CE Marking

2026 OUTLOOK

GUIDANCE

SALES

+5.0% to +7.0%

Organic

CEBIT

At least +10%

Organic

KEY ELEMENTS

(% evolution at constant exchange rates)

REVENUES

- **BIOFIRE® non-RP:** around +10% | Cross selling & OUS expansion
- **Spotfire: +40% to +60%** | further installed base expansion and intensity of the flu season
- **Microbiology:** ~+3% to +5% | China softer decline
- **Industrial Applications** ~+7% to +9% |
- **BIOFIRE® respiratory panels:** ~ -3% to +3% | high comp base in Q1 25 (up +21%)
- **Immuno:** ~-5% to 0% | PCT & China decline

OTHERS

- **2026 Currency effect on CEBIT:** ~-€50m to ~-€60m
- **Capex:** ~9 – 10% of consolidated sales

2026 OUTLOOK: FX impact

CEBIT sensitivity to FX

Currency	FX exposure on revenues (2025 basis)	Estimated Impact of +/-5% FX variation vs EUR on CEBIT
USD & related	47%	+/- €12m
Indian Rupie	4%	+/- €4m
Japanese Yen	3%	+/- €4m
Pound Sterling	2%	+/- €3m
Canadian Dollar	2%	+/- €3m
Chinese Yuan	4%	+/- €3m
South Korean Won	1%	+/- €2m
Swiss Franc	1%	+/- €2m
Turkish Lira	4%	+/- €2m
Argentinian Peso	1%	+/- €1m
Others	9%	+/- €17m
TOTAL	75%	+/-€53m



2026 forecasted CEBIT FX impact

Current rate* vs 2025 average	2026 forecasted FX impact (€m)
4%	~-11
9%	~-8
4%	~-3
4%	~-3
3%	~-2
-1%	~-1
3%	~-1
-4%	~-1
27%	~-9
42%	~-9
5%	~-17

2026 GUIDANCE:
~-€50 to -€60m

*Current rate: hedged rate for hedged currencies+ forward rates for unhedged currencies

Beyond 2026



PIONEERING DIAGNOSTICS

CSR: new ambitions and milestones

Defining a new cycle of CSR objectives with major milestones for 2028 and an enhanced focus on our impact on HEALTH and the PLANET



PLANET

CO² reduction

-35% | Scopes 1&2 by 2028

-35% | Scope 3 by 2034



CO² NetZero objective by 2050

Climate transition plan including Scopes 1,2&3



HEALTH

Reinforced AMS/AMR impact
through increased accessibility

+60% Dx results

in low & lower-middle income countries

≥ 90% of antibiotics

addressed by our AST solutions

CONFIRMATION OF THE GO.28 AMBITION

	ACTUAL		2026
SALES growth ¹	2024 /2025 +8%		~+6%¹ midpoint
cEBIT growth ¹	2024 +20%	2025 +16%	≥+10%
cEBIT margin	2024 +150_{bps}¹	2025 +110_{bps}²	~+70_{bps}

GO.28
ambition

+7%
CAGR

at least **10%** every year

+340_{bps}¹ => **~+500_{bps}¹**
vs 2023

¹ at Constant Exchange Rates & Scope

² 160bps excl. Spinchip impact



PIONEERING DIAGNOSTICS

2028 CSR objectives



ACCESSIBILITY

+60% patient results vs 2023

supporting AMS in low & lower-middle income countries

NET ZERO CO_{2e} BY 2050

SCOPES 1&2 : **-35%**
SCOPE 3 : **-35%** by 2034
in absolute value

SAFETY

TR2IR* & Mental Health Index

yoy improvement

* Total Recordable Incident & Occupational Illness Rate

ETHICS

EcoVadis
Ethics score
≥75/100

PHILANTHROPY

≥1.5%
of net income
attributable to the parent company
dedicated to philanthropy

ANTIMICROBIAL STEWARDSHIP - AMS

≥90%
of referenced antibiotics
addressed by our **AST** solutions

PRODUCT ENVIRONMENTAL PERFORMANCE

-5% of virgin plastic used/ test sold
-8% energy consumption per instrument

DIVERSITY, EQUITY & INCLUSION

Ensure living wage to all team members & **reduce gender wage gap**

PROCUREMENT

75% of our procurement spend covered by suppliers
with a CSR assessment
weighted average **score of at least 69**

SHARING MEDICAL KNOWLEDGE

+25% in medical education activities
& Healthcare professionals reached